

HMC Capital Plays a Leading Role Alongside CD&R in One of the Largest Private Equity Fundraisings in Latin America

Latin American investors placed by HMC Capital committed nearly USD 1.1 billion to CD&R's largest ever fund

Clayton, Dubilier & Rice (“CD&R”), a global private investment firm which was advised by HMC Capital, a leading financial advisory and investment firm, closed on nearly USD 1.1 billion from Latin American investors placed by HMC Capital for CD&R's latest flagship fund, with such figure representing approximately 5% of the third-party limited partner commitments to the new fund (Clayton, Dubilier & Rice Fund XII). We believe that this accomplishment stands as a notable achievement, particularly given the challenges currently confronting both regional and global fundraising markets. We believe that, at the core of this success lies the strong, longstanding partnership between CD&R and HMC that has been built over the last decade plus.

The Latin American capital for CD&R Fund XII placed by HMC Capital flowed in from diverse markets, with the Andean Region spearheading the charge by contributing +55% of the total commitments. Mexico closely followed suit, providing 33%, while Brazil secured its spot with a noteworthy 10% share. Regarding investor type, pension funds and insurance companies led the way with 74% of the commitments placed by HMC Capital, followed by family offices, multi-family offices, and private banks contributing 26%. We believe that this underscores HMC's robust and steadfast presence across the entire region and spectrum of investors.

“We are very proud of this fundraising effort. Despite broader market challenges in Latin America throughout 2022 and 2023,

once again, the fundraising for CD&R's Fund XII has been successfully concluded, and we believe Latin American investors continued to demonstrate their growth potential in the alternatives' ecosystem. Notably, Mexico assumed a prominent role for this fund, emerging as the country from which we sourced the most commitments,” said Yonatan Meyer, Partner and Head of Institutional Distribution at HMC Capital. “Brazil featured family offices and private banks as critical players. We believe the appetite for and allocation to Alts continue to escalate in Brazil. At HMC, we believe that through Private Banks and other investment platforms, we can continue to play a strategic role in expanding the investor base in the region,” commented Ricardo Morales, Co-founder and Executive Chairman at HMC Capital.

“We are very grateful for the support we have received from both our existing LPs from Latin America and new relationships established during our recent fundraise. During the last ten years, there has been a remarkable transformation in investor commitments within Latin America, and we look forward to continuing to build our profile with asset owners in this dynamic region which we believe underscores the strategic significance of our collaboration with HMC,” said Thomas C. Franco, CD&R Partner.

About Clayton, Dubilier & Rice

Clayton, Dubilier & Rice is a private investment firm with a strategy predicated on building stronger, more profitable businesses primarily in the Business Services, Consumer, Financial Services, Healthcare, Industrials and Technology sectors. Since inception, CD&R has managed the investment of more than \$46 billion in over 120 companies with an aggregate transaction value of more than \$190 billion. The Firm has offices in New York and London with a team of 115+ investment professionals and 11 full-time Operating Partners and 33 Advisors to CD&R Funds. For more information, please visit www.cdr-inc.com.

About HMC Capital

HMC Capital is a global alternative investment and advisory firm with US\$14 billion in assets under management and advisory from institutional and private investors. Founded in 2009, HMC Capital invests across multiple asset classes and geographies, focusing on Private Equity, Credit, Real Estate, and Venture/Growth. HMC Capital operates in seven countries with a team of 100+ professionals across Latin America, the United States, and Europe, providing local experience, market know-how, independence, and commitment to capture and structure the best investment opportunities worldwide.

For more information about HMC Capital and our services in alternative assets, please visit www.hmccap.com.

DISCLOSURE

HMC Capital (or an affiliate thereof) has sponsored a conduit vehicle that invests in CD&R Fund XII and has sponsored similar conduits in other Clayton, Dubilier & Rice-sponsored and -managed vehicles, for which it has received compensation based on the commitments to such vehicles. In respect of CD&R Fund XII, HMC Capital (or an affiliate thereof) was entitled to material fees based on the percentages of the commitments of the investors it placed, directly or indirectly, in CD&R Fund XII. The long-standing business relationship between HMC Capital and Clayton, Dubilier & Rice and the prospect of future business relationships create an incentive for HMC Capital to endorse Clayton, Dubilier & Rice (and its funds) and for Clayton, Dubilier & Rice to endorse HMC Capital. HMC Capital is not an affiliate of Clayton, Dubilier & Rice (or of its registered investment adviser, Clayton, Dubilier & Rice, LLC) for purposes of the U.S. Investment Advisers Act of 1940.

Media Contact

Adriana Rivero, Head of Marketing, +51 987868350, arivero@hmccap.com | Orlando Vega, Senior Marketing Specialist, +56997425031, ovega@hmccap.com
Felipe Fiore, Marketing & Communications Analyst, ffiore@hmccap.com